

CLIENT
DENTAL: COST EXHIBITS
VENDOR INSTRUCTIONS

This workbook contains multiple worksheets. Vendors are expected to complete all worksheets applicable to the plans / coverages being quoted.
DO NOT ALTER THESE WORKSHEETS IN ANY WAY (e.g. change order, insert columns or rows). **YOU MUST COMPLETE IN THE FORMAT PROVIDED.**

EDIT AS APPROPRIATE

FULLY INSURED AND SELF FUNDED DENTAL PLAN

1) Provide a quote for the current plan design.

2) Provide cost impact for plan design changes, as outlined on cost exhibits

3) For Fully Insured, quote on the current contributions, and 3-tier rate structure basis. ASO fees must be quoted on a PEPM basis.

4) Use the 80th percentile for U&C.

5) Premiums must be guaranteed for a minimum of two (2) years with level rates for Years 1, 2 and 3 (i.e., there can be no increase in rates in Years 2 and 3).

Three-year rate guarantees are preferred.

6) Rates and fees must be **NET** of commissions.

UNIVERSITY OF NEW MEXICO HOSPITALS

PROPOSED COST EXHIBITS - DENTAL

SELF-FUNDED DENTAL PLANS: Effective August 1, 2017

- 1) **CORE ADMINISTRATIVE SERVICES FEES. (QUOTE ALL ON PEPM BASIS.)**
- 2) Fully bundled to include all services outlined below. The services outlined below **MUST** be included in your ASO / TPA fees.
- 3) **Do not alter the worksheet in any way (e.g., change order, insert columns or rows). Failure to comply may result in elimination of your proposal from consideration!**
- 4) **Rates must be guaranteed for a period of two years. Longer guarantees are encouraged.**

CORE ADMIN. SERVICES		YEARS 1 & 2 (RATES MUST BE SAME)	YEAR 3	YEAR 4	Comments
SET-UP FEE: 1x fee, if applicable (PMPM)			N/A	N/A	
ADMINISTRATION FEES (PMPM)					
1	Claims Administration Fee				
2	Network Access Fees				
3	Customer Services / Member Services				
4	Claims Appeals				
5	Banking Fees/Financial Services				
6	Information Technology				
7	SPDs / Plan Documents				
8	Claim Forms				
9	Check Stock				
10	EOBs				
11	Reports				
12	ID Cards				
13	Postage				
14	Printing & Communication Materials				
15	Preparation of information required for federal disclosure forms				
17	Compliance				
18	Corporate Profit/Surplus				
19	Commissions/Overrides/Contingencies/Service Fees				
20	Other (Define)				
TOTAL FEE (PMPM)					