To: All Potential Offerors  
From: Anna Silva, Procurement Specialist  
Date: January 28, 2019  
Subject: RFP P396-19, Spinal Implants

Please add this Addendum #1 to the original RFP documents. It shall be the responsibility of the interested Offerors to adhere to any changes or revision to the RFP as identified in this Addendum #1.

The following clarification shall become permanent and made part of the procurement file.

- In the introduction letter, you state that UNM may choose one or more vendors to become Approved/Preferred vendor...
  - Is your goal to have a sole source vendor?  
    No it is not the goal of UNMH to select a sole source vendor.
  - Is your goal to have several vendors?  
    This decision will be based on the number of vendors willing to meet the CAP prices and that achieve high marks on the overall scoring criteria.
  - What % of market share is allocated for the approved/preferred vendors on the contract?  
    See above response.
- Is Biologics part of the RFP?  
  No, biologics is not part of the RFP.
- What does the second round look like?  
  This has not been decided but will be dependent on first round responses.
- When can we introduce value additions to the RFP?  
  Yes, you can introduce value additions to the RFP. Please clearly label value additions in your response.
- Who are the decision makers involved in the RFP process?  
  The scoring committee will include Purchasing and Surgeons.
- Can we perform a Product Fair for the Surgeons, executives and staff?  
  At this time a product fair is not scheduled. If this changes, all Offerors will be notified by the Purchasing Department.
- Will we have a chance to perform/support a cadaver course on site?  
  At this time a cadaver course is not scheduled. If this changes, all Offerors will be notified by the Purchasing Department.

If there are any questions or inquiries in relation to this Addendum #1, Offerors may contact Anna Silva at (505) 272-9571 or by email at amsilva@salud.unm.edu.