



Report 2
Revenue Summary
Fiscal Years 2011 through 2013

	<u>FY 2011</u>	<u>FY 2012</u>	<u>FY 2013</u>
<u>Patient Revenue</u>			
Gross Charges			
Charity Care - Bernalillo (UNM Care)	\$262,390,944	\$279,531,098	\$283,596,688
Charity Care - Out of County	\$38,882,689	\$36,035,840	\$41,366,555
Charity Care - Sandoval (SRMC Care)	\$0	\$0	\$1,053,561
EMSA	\$15,232,313	\$13,576,684	\$10,892,824
Medicaid	\$433,768,226	\$413,146,353	\$439,438,099
Medicare	\$383,062,555	\$406,275,944	\$441,695,275
SRMC Care Initiative (SCI)	\$0	\$0	\$933,578
Uninsured	\$107,691,646	\$142,769,240	\$162,267,461
UNM Care Initiative (SCI)	\$63,929,788	\$55,045,320	\$111,157,512
USPHS/IHS	\$21,921,790	\$26,716,622	\$28,895,251
All Other	\$487,110,630	\$498,191,906	\$552,203,815
Total Gross Charges	\$1,813,990,581	\$1,871,289,007	\$2,073,500,619
Allowances/Discounts/Settlements			
Charity Care - Bernalillo (UNM Care)	(\$263,312,053)	(\$278,425,579)	(\$282,272,288)
Charity Care - Out of County	(\$36,806,824)	(\$32,179,767)	(\$39,726,761)
Charity Care - Out of County Fund	\$1,116,700	\$949,200	\$664,400
Charity Care - Sandoval (SRMC Care)	\$0	\$0	(\$1,053,561)
EMSA	(\$9,995,605)	(\$8,636,477)	(\$7,333,472)
Medicaid	(\$187,079,313)	(\$205,661,772)	(\$213,618,009)
Medicaid - Cost Report Settlement	\$2,949,817	\$4,983,289	\$3,705,388
Medicaid - DSH	\$22,260,871	\$22,695,209	\$23,359,625
Medicaid - GME	\$6,278,272	\$6,832,615	\$6,334,731
Medicaid - IME	\$29,953,994	\$30,851,120	\$32,364,167
Medicare	(\$242,583,484)	(\$258,878,181)	(\$284,469,299)
Medicare - Cost Report Settlement	(\$3,113,419)	(\$575,571)	\$1,682,478
Medicare - DSH	\$12,914,414	\$13,722,310	\$12,902,532
SRMC Care Initiative (SCI)	\$0	\$0	(\$933,578)
Uninsured	(\$96,141,420)	(\$128,152,682)	(\$157,514,737)
UNM Care Initiative (SCI)	(\$19,845,849)	(\$25,362,336)	(\$79,010,432)
USPHS/IHS	(\$8,667,011)	(\$10,664,971)	(\$15,336,450)
All Other	(\$217,207,021)	(\$218,366,179)	(\$243,383,160)
Total Allowances/Discounts/Settlements	(\$1,009,277,931)	(\$1,086,869,772)	(\$1,243,638,426)
Net Patient Revenue	\$804,712,650	\$784,419,235	\$829,862,193



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<u>Other Revenue</u>			
Mil Levy			
Bernalillo County Mil Levy	\$89,315,995	\$90,165,589	\$91,229,145
Sandoval County Mil Levy	\$0	\$0	\$20,832,519
Total Mil Levy	\$89,315,995	\$90,165,589	\$112,061,664
State Appropriations			
Carrie Tingley Hospital	\$4,957,800	\$4,533,700	\$6,505,100
Children's Psychiatric Hospital	\$6,868,900	\$6,276,100	\$4,695,500
Cigarette Tax	\$0	\$0	\$0
College of Pharmacy (Poison Control Center)	\$1,713,808	\$1,669,618	\$2,074,900
School of Medicine	\$6,002,418	\$5,004,014	\$5,761,100
Young Children's Health Center	\$582,900	\$524,000	\$524,000
Total State Appropriations	\$20,125,826	\$18,007,432	\$19,560,600
Investment Income			
Bond Issuance Cost	\$0	\$0	\$0
Equity in Earnings (Loss) of Tricore	\$1,382,920	\$1,429,949	\$1,441,087
Federal Bond Subsidy	\$0	\$0	\$2,225,243
Gain/Loss on the Sale of Fixed Assets	\$0	\$0	\$0
Interest Income	\$116,497	\$185,361	\$0
Interest on Cash Balances	\$389,032	\$183,315	\$108,649
Interest on Mil Levy Balance	\$0	\$0	\$0
Investment Income on Marketable Securities	\$1,314,413	\$1,195,023	\$1,679,002
Triwest Network Fees	\$2,490,987	\$2,293,949	\$12,678,141
Unrealized Gain/Loss on Marketable Securities	(\$6,787)	(\$124,745)	(\$180,232)
Total Investment Income	\$5,687,062	\$5,162,852	\$17,951,890
Restricted Clinical Revenue			
Restricted Clinical Income - Nursing	\$1,446,273	\$1,969,928	\$2,530,865
Restricted Clinical Income - Pharmacy	\$557,754	\$406,395	\$156,562
Restricted Clinical Income - School of Medicine	\$29,052,921	\$29,767,015	\$29,915,889
Total Restricted Clinical Revenue	\$31,056,948	\$32,143,338	\$32,603,316



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Other Revenue			
Contracts and Grant Revenue	\$4,874,934	\$13,473,709	\$6,206,478
Diagnostic Imaging	\$0	\$0	\$0
Endowments and Gifts	\$8,095,762	\$3,582,617	\$3,597,423
F & A Revenue	\$405,006	\$440,937	\$332,795
Food Service	\$1,932,110	\$1,886,287	\$2,218,490
Inpatient RT	\$367,221	\$388,641	\$305,842
Land and Permanent Fund	\$842,491	\$800,825	\$732,598
Other Revenue - Cancer Center	\$4,590,438	\$1,352,987	\$3,389,536
Other Revenue - College of Nursing	\$0	\$1,299	\$76,797
Other Revenue - College of Pharmacy	\$230,452	\$180,218	\$303,022
Other Revenue - Other School of Medicine	\$263,549	\$606,458	\$319,852
Other Revenue - Other School of Medicine SRMC	\$0	\$21,106	\$11,713,064
Other Revenue - Other School of Medicine UNMMG	\$84,651,301	\$102,561,374	\$97,459,911
Other Revenue - SRMC	\$0	\$0	\$28,301
Other Revenue - UNM Hospitals	\$4,238,417	\$3,647,982	\$4,065,262
Other Revenue - UNMMG	\$2,716,651	\$3,267,815	\$6,792,447
State Appropriation for Capital Expenditures	\$0	\$0	\$577,000
Tumor Registry	\$84,673	\$84,673	\$84,673
Total Other Revenue	\$113,293,005	\$132,296,928	\$138,203,491
Transfers			
Transfers	(\$10,843,821)	(\$5,683,784)	\$2,561,998
Total Transfers	(\$10,843,821)	(\$5,683,784)	\$2,561,998
Net Other Revenue	\$248,635,015	\$272,092,355	\$322,942,959
Total Net Revenue	\$1,053,347,665	\$1,056,511,590	\$1,152,805,152