UNM Hospitals Board of Trustees
OPEN SESSION – AMENDED AGENDA
Friday, May 31, 2019 at 9:00 AM
Barbara and Bill Richardson Pavilion Conference Room 1500

I. CALL TO ORDER – Jerry McDowell, Ph.D., Chair, UNM Hospital Board of Trustees

II. ANNOUNCEMENTS (Informational)
   • June and July UNMH Board of Trustees Meetings Cancelled due to No Board of Regents Meetings in June and July

III. ADOPTION OF AGENDA (Approval/Action)

IV. CONSENT ITEMS – Bonnie White (Approval/Action)
   • Consent Item – Hospital Environmental Supplies $1,000,000
   • Consent Item – Stryker/K2M, Medtronic, Nuvasive, DePuy Synthes Globus Medical Noah America, Inc., Seapine Sales, LLC, Ulrich Medical USA, Zimmer Biomet US, Inc. $5,418,472
   • Consent Item – Hospital System Hand Hygiene Project $1,000,000 annually
   • Consent Item – Spinal Cord Stimulation $1,200,000 annually
   • Consent Item – Cochlear Implants - $1,400,000 annually
   • Consent Item – Computer Assisted Surgery, Instrumentation and Disposables $2,500,000 annually
   • Consent Item – Pyxis Supply Stations - $1,004,000 annually
   • Consent Item – Accounts Receivable Management $6,000,000 annually
   • Consent Item – Hospital Waste Management $1,000,000 annually
   • Consent Item – Mortgage Banker – dependent on HUD mortgage final loan
   • Capital Project – UH Main-Basement-Server Room HVAC Upgrade $633,200
   • Capital Project – UH Main-Basement Machine Room 8 - Medical Air Compressor Replacement $858,700
   • Capital Project – UH Main-CCL-1 Replacement $800,000
   • Capital Project – UH Main – OR-Air Handler Upgrades $1,265,200
   • Capital Project – BBRP – Mechanical Room – AHU Upgrade $972,900
   • Capital Project – Construction Manager at Risk – Maximum Allowable Construction Cost $330 million
   • Real Property Acquisition – 1600 University Boulevard NE (Eye Clinic) $1,725,000

V. PUBLIC INPUT (Informational)

VI. APPROVAL OF THE MINUTES
   • April 26, 2019 UNMH Board of Trustees Meeting Minutes - Jerry McDowell, Ph.D., Chair (Approval/Action)

VII. MISSION MOMENT – Kate Becker (Kate to Introduce Dr. Jessica Mitchell) (Informational)

VIII. BOARD INITIATIVES
   • Chairman’s Report – Jerry McDowell, Ph.D., Chair (Informational)
   • New Board of Trustee Members – Kate Becker (Approval/Action)
     ❖ Del Archuleta (New)
     ❖ Tamra Mason, Ph.D. (New)

IX. ADMINISTRATIVE REPORTS (Informational)
   • Chancellor for Health Sciences - Paul Roth, MD
   • HSC Committee Update – Michael Richards, MD
   • CEO Report UNM Hospitals – Kate Becker
   • UNM Board of Regents Update – Kate Becker
   • CMO Report UNM Hospitals – Irene Agostini, MD

X. COMMITTEE REPORTS (Informational)
   • Quality and Safety Committee – Raymond Loretto, DVM
   • Finance Committee – Terry Horn
   • Audit & Compliance Committee – Jerry McDowell
   • Native American Services Committee – Erik Lujan
   • Community Engagement Committee – Christine Glidden

XI. OTHER BUSINESS
   • April Financials – Bonnie White (Informational)
XII. CLOSED SESSION: Vote to close the meeting and to proceed in Closed Session (Approval/Action – Roll Call Vote)

a. Discussion of limited personnel matters pursuant to Section 10-15-1.H (2), NMSA pertaining to the appointment and reappointment of medical providers to the medical staff of UNM Hospital and expansion of medical staff privileges for certain UNM Hospital medical staff providers, including the discussion of matters deemed confidential under the New Mexico Review Organization Immunity Act, Sections 41-9-1E(7) and 41-9-5, NMSA* as to the following:

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<tr>
<td>Avila, Melody, CNP</td>
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<td>*Brown, Charles, MD</td>
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### Clinical Privileges

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<tr>
<th>Department</th>
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<tr>
<td>UNMH General Dentistry</td>
<td>Triennial review, no revision</td>
</tr>
<tr>
<td>UNMH Oral Maxillofacial Surgery</td>
<td>Triennial review, no revision</td>
</tr>
<tr>
<td>UNMH CNP/PA Appendix J Neurology</td>
<td>Addition of botox injections for headache</td>
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b. Discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA.

c. Vote to re-open the meeting (Approval/Action)

XIII. Certification that only those matters described in Agenda Item XII were discussed in Closed Session; consideration of, and final action on the specific limited personnel matters discussed in Closed Session. (Approval/Action)

XIV. Adjourn Meeting (Approval/Action)
Stryker/K2M, Medtronic, Nuvasive, DePuy Synthes
Globus Medical Noah America, Inc., Seaspine Sales, LLC, Ulrich Medical USA, Zimmer Bionet US, Inc.
UNM Hospital Board of Trustees
Recommendation to HSC Committee
May 2019

Approval

Ownership
Stryker/K2m
2825 Airview Blvd.
Kalamazoo, MI  49002

Officers Information:
Kevin Lobo, Chairman and CEO

Medtronics
710 Medtronic Parkway
Minneapolis, MN  55432-5604

Omar Ishrak
Chairman and CEO

Nuvasive
7475 Lusk Blvd.
San Diego, CA  92121

Chris Barry
Chief Executive Officer

DePuy Synthes
325 Paramount Drive
Raynham, MA  02767

Robert E. Morel
President

Globus Medical Noah America Inc.
2560 General Armistead Avenue
Audubon, PA  19403

David M. Demski
Chief Executive Officer

Seaspine Sales, LLC.
5770 Armada Drive
Carlsbad, CA  92008

Keith Valentine
President and Chief Executive Officer

Ulrich Medical USA
18221 Edison Ave
Chesterfield, MO  63005

Hans Stover
President and Chief Executive Officer

Zimmer Biomet US, Inc.
10225 Westmoor Dr
Westminster, CO  80021

Jeffrey R. Binder
President and Chief Executive Officer

Source of Funds: UNM Hospital/SRMC Operating Budget

Description: Request approval to enter into an initial three year agreement with Stryker/K2M, Medtronics, Nuvasive, DePuy Synthes, Globus Medical Noah America Inc., Seaspine Sales, LLC, Ulrich Medical USA, and Zimmer Biomet US, Inc for spinal implants and accessories for UNM Hospitals and SRMC. Spinal implants are used to facilitate fusion, correct deformities and stabilize
and strengthen the spine. This agreement provides pricing for the implants and associated accessories to perform these surgeries.

**Projected Annual Cost:** $5,418,472 annually

*Based on projected volumes, annual cost savings is $1,607,103

**Process:** Request for Proposal P396-19

**Selection Criteria:**

The RFP committee members, Christopher Taylor, M.D., Andrew Paterson, M.D., Antony Kallur, M.D., Peter C. Shin, MD, Jeremy Lewis, M.D. David Bennett, M.D., Urvij Mohdri, M.D., and subject matter experts Bradley Ross and Huron representatives participated in the evaluation process. The proposals were scored based on evaluation criteria outlined in the RFP and a multi-source award to eight vendors is recommended to provide the best patient care and value to UNM Hospitals/SRMC.

**Contract Term:** Pricing will remain firm for the first three years. Thereafter, the Agreement may be renewed by mutual written agreement of the parties not to exceed ten (10) years pursuant to NMSA 13-1-150.

**Termination Provision:** Either party may terminate this agreement with thirty (30) days written notice.

**Previous Contract(s):** Lanx, Zimmer, Integra Lifesciences, K2M, Inc, Nuvasive, Stryker, Aesculap, Medtronic, Biomet, DePuy

**Previous Term:** April 1, 2013 through June 30, 2019

**Previous Contract Amount for Spinal Implants:** $7,025,575 annually
Consent Item
DATE: 5/29/19

RECOMMENDED ACTION:
As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, approval is requested for the below consent items. For the projects described below, UNM Hospitals requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTIONS:

**Agreement: Hospital Environmental Supplies.**
Cleaning supplies and related items. RFP pending. Funding from operational funds. Contract is estimated at and shall not exceed $250,000 per year, 4 year initial term of agreement.

**Agreement: Mortgage Banker.**
Mortgage Banker and underwriter services in connection with anticipated HUD financing for new hospital tower. An RFP has been issued for this service and responses are currently under evaluation. The Mortgage Banker and Underwriter are essential to have in place to assist with pursuit of HUD financing. They will assist with completion of HUD applications, organization of documents, selection of best debt funding vehicle, and placement of bonds as appropriate. Funding will be from HUD Mortgage loan proceeds.

**Agreement. Lifeguard Program-Rotor Services.**
Contract for rotor services in support of UNMH Lifeguard (air ambulance) program. Will award through pending RFP process. UNMH will be establishing a Hospital owned rotor air-ambulance program. The current program is owned and operated by 7-Bar Aviation. The UNMH program will be administered by UNMH management and staff. UNMH will bill for services provided. UNMH will issue an RFP for lease of the aircraft. The awardee will be expected to supply adequate aircraft, provide maintenance of aircraft and pilots. The cost of leasing the aircraft is estimated at and shall not exceed $2,000,000 per year, depending on usage, flight miles, and other variables. The program will be funded from operational funds.
Agreement. Software Subscription Agreement.  
Cost accounting software system. UNMH currently does not have a system for costing of patient care services. UNMH is seeking to contract with a vendor to supply a cost accounting system that will allow for appropriate costing of patient care services. This information is essential to analysis of the cost to provide care, variability in costs, and the tracking of performance under value based purchasing agreements. The contract is to be awarded through RFP process; the RFP is published and responses are due June 3, 2019. Installation and subscription fees are estimated at and shall not exceed $2,500,000 for a multiyear contract. Funding will be through UNMH operational fund.

Agreement. Hospital System hand hygiene project.  
EcoLab – hand hygiene. UNMH will implement a tracking system to ensure staff and physicians adhere to proper hand hygiene. The system will track caregivers’ use of sinks or gel dispensers by recognizing proximity of employee badges. The system will provide objective, reliable measurement of compliance. The cost of the system is anticipated to be less than $1,000,000 over three years, although adding a fourth year to the term may push contract totals above $1,000,000. The system will be funded through UNMH operational funds.

Agreement. Spinal Cord Stimulation. (Huron related initiative)  
Used by physicians to deliver low-voltage current to spinal cord to block sensation of pain. Funding will be through operational funds. Procurement will be through RFP. UNMH is currently negotiating with vendors on final costs. Spending is projected at and shall not exceed $1,200,000 per year. Total spend is currently above $2,000,000 annually.

Agreement. Cochlear Implants. (Huron related initiative)  
A cochlear implant is a small, complex electronic device that can help to provide a sense of sound to a person who is profoundly deaf or severely hard-of-hearing. The implant consists of an external portion that sits behind the ear and a second portion that is surgically placed under the skin. Funding will be through operational funds. Spending is projected at and shall not exceed $1,400,000 per year. Savings from current expenditures are estimated at $250,000 annually.

Agreement. Navigation and disposables. (Huron related initiative)  
Computer assisted surgery, instrumentation and disposables used by physicians. The navigation system is used to aid in surgeries such as spine and ENT. Funding will be through operational funds. Procurement will be through sole source from Stryker. The annual spend is projected at and shall not exceed $2,500,000 and is expected to be 10-15% less than current spend.

Agreement. Pyxis Supply Stations. (Huron related Initiative)  
Renew contract for the leasing of Pyxis Med/Surg Supply Stations installed at 223 separate inpatient, ambulatory and clinic locations. Pyxis Supply Stations assist with electronic management of patient care unit level med/surg supply usage, replenishment and patient billing purposes. Annual expense estimated at and shall not exceed $1,003,824, 5 year term of agreement. Funding will be from UNMH operational funds.

Agreement. Hospital Waste Management (Huron related initiative).  
New agreement(s) for hospital waste management to include municipal; solid waste (trash), regulated medical waste, including sharps, hazardous pharmaceutical waste, hazardous chemical waste, and chemotherapeutic waste. Multiple vendors may be required to establish coverage. Annual expense is estimated at and shall not exceed $1,000,000 per year. Funding will be from UNMH operational funds.
Agreement. Accounts Receivable. (Huron related initiative).

Collections firm to assist with collection of amounts due from healthcare payors. UNMH currently outsources the collection of insurance balances that are less than $1,000, outsourcing happens at day zero. Management is seeking to revise the outsourcing arrangement to be upon day 60 and to lower the percentage of collections paid to the vendor. UNMH will be amending the contract with its incumbent vendor or contracting with a new Vizient contracted vendor. UNMH currently spends $10-12 million annually on this services. Based on early discussions, either process will yield several million dollars in annual savings to UNMH. Funding will be through operational funds.
UH Main-Basement-Server Room HVAC Upgrade
CAPITAL PROJECT APPROVAL
PROJECT NAME: UH Main - Basement - Server Room HVAC Upgrade

DATE: 5/29/19

RECOMMENDED ACTION:
As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for The UH Main - Basement - Server Room HVAC Upgrade.
For the project described below, UNM Hospitals requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval.

PROJECT DESCRIPTION:
Installation of (4) Computer Room Air Conditioners and associated piping, power, and controls for the UH Main basement server room.

RATIONALE:
The current server load has exceeded the cooling capacity of the current cooling equipment. This project provides increased cooling capacity and serves as back-up cooling should an air conditioner fail. The primary focus of the servers is for Radiology and Imaging Services.

PURCHASING PROCESS:
Gordian JOC contracted contractor or RFP

FUNDING:
Total project budget not to exceed $633,200 from the UNM Hospitals Capital Renovation Fund.
UH Main-Basement Machine Room 8 - Medical Air Compressor Replacement
CAPITAL PROJECT APPROVAL

PROJECT NAME:  UH Main - Basement Machine Room 8 - Medical Air Compressor Replacement

DATE:  5/29/19

RECOMMENDED ACTION:
As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for The UH Main - Basement Machine Room 8 - Medical Air Compressor Replacement. For the project described below, UNM Hospitals requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:
Installation of Medical Air Compressors, filters, and dryers sized for required hospital loads in UH Main basement machine room 8.

RATIONALE:
Current equipment has reached its useful service life and reliability. This new equipment will provide improved medical air quality for patients’ needs. This will be modern equipment with improved controls for remote monitoring and maintenance service.

PURCHASING PROCESS:
Gordian JOC contracted contractor or RFP

FUNDING:
Total project budget not to exceed $858,700 from the UNM Hospitals Capital Renovation Fund.
RECOMMENDED ACTION:
As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for the renovation of Cardiac Cath Lab No. 1 (CCL-1). For the project described below, UNM Hospitals requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:
Replacement of the existing single plane scanner with a new biplane scanner in CCL-1, along with all associated medical equipment. Additionally, improvements will be made to the HVAC system with regards to air flow and installation of a dedicated roof top unit for CCL-1, separating it from CCL-2.

RATIONALE:
CCL-1 was constructed and equipment installed in 2009. The equipment is at the end of its useful life (or beyond). CCL-1 and CCL-2 currently share the same ventilation unit, which does not meet the modern standards. The upgraded to the equipment will allow it to be used for Neurovascular procedures as well as Pediatric cases, enabling CCL-3 to be utilized for Electrophysiology Procedures (EP) (and other cases) full time instead of only 3 days per week now. EP volume is increasing and Pediatric volume is also expected to increase. Structural volume will also be increasing in the near future with addition of more trained faculty and the ability to start a Transcatheter aortic valve replacement (TAVR) program within the next 6-12 months as well.

PURCHASING PROCESS:
UNM’s Job Order Contract (JOC).

FUNDING:
Total project budget not to exceed without additional authorization $800,000 from UNM Hospitals Capital Renovation Fund.
UH Main – OR-Air Handler Upgrades
CAPITAL PROJECT APPROVAL
PROJECT NAME: UH Main - OR - Air Handler Upgrades
DATE: 5/29/19

RECOMMENDED ACTION:
As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for The UH Main - OR - Air Handler Upgrades.
For the project described below, UNM Hospitals requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:
Installation of a Fan Array (Multiple Fans), Air Conditioning Unit, and a Dynamic Filtration System for the UH Main Operating Rooms.

RATIONALE:
This new Fan Array for the Operating Rooms (OR) Air Handler will provide an improved back-up feature should a fan fail. Much needed additional cooling will be provided. The state-of-the-art Dynamic Filtration System will improve the air quality for the Operating Rooms patients. The new Fan Array will decrease maintenance requirements.

PURCHASING PROCESS:
Request For Proposals (RFP)

FUNDING:
Total project budget not to exceed without additional authorization $1,265,200 from the UNM Hospitals Capital Renovation Fund.
CAPITAL PROJECT APPROVAL
PROJECT NAME: BBRP – Mechanical Room – AHU Upgrade
DATE: 5/29/19

RECOMMENDED ACTION:
As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for The BBRP – Mechanical Room – AHU Upgrade.
For the project described below, UNM Hospitals requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:
Installation of a Fan Array (Multiple Fans) and a Dynamic Filtration System for the Pediatric Surgery Air Handling Unit

RATIONALE:
This new Fan Array for the Pediatric Surgery Air Handler will provide an improved back-up feature should a fan fail. The state-of-the-art Dynamic Filtration System will improve the air quality for the pediatric surgery patients. The new Fan Array will decrease maintenance requirements.

PURCHASING PROCESS:
Gordian JOC contracted contractor or RFP

FUNDING:
Total project budget not to exceed without additional authorization $972,900 from the UNM Hospitals Capital Renovation Fund.
Construction Manager at Risk – Maximum Allowable Construction Cost
CAPITAL PROJECT APPROVAL
Hospital Tower Construction Manager At Risk

May 2019

RECOMMENDED ACTION:
As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for Construction Manager at Risk (CMAR) with a project scope of $385 million.
For the project described below, UNM Hospitals requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:
UNM Hospital plans to construct an addition to the current hospital that would contain diagnostic and treatment services, surgical suites, and inpatient care rooms. This request is specific to the construction management services required prior to and during construction.

RATIONALE:
The Construction Manager at Risk method of construction is preferred by HUD for guaranteed financing. The CMAR contract is divided into two phases: Pre-Construction Services and Construction. In pre-construction, the CMAR works to control cost, review the constructability of the design, and provide estimates of construction costs based upon local market conditions. At the completion of 80% Construction Documents the CMAR provides a Guaranteed Maximum Price (GMP) for the project. HUD approves funding for the project construction based upon the GMP.

PURCHASING PROCESS:
Competitive sealed RFP process

FUNDING:
The total Maximum Allowable Construction Cost is estimated at $385 million and will be funded by the UNM Hospital Capital Initiative Funds or HUD guaranteed financing, as appropriate.
Real Property Acquisition
CAPITAL PROJECT APPROVAL
PROJECT NAME: Real Property Acquisition – 1600 University Boulevard NE
DATE: 5/29/19

RECOMMENDED ACTION:
As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for Real Property Acquisition – 1600 University Boulevard NE.
For the project described below, UNM Hospitals requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNM Board of Regents approved purchase by UNM Real Estate April 9, 2019
- New Mexico Higher Education Department approved purchase April 10, 2019

PROJECT DESCRIPTION:
Request approval from UNMH Board of Trustees to purchase the building and property located at 1600 University Boulevard NE.

RATIONALE:
UNMH currently leases space at 1600 University Blvd NE for the Hospital’s offsite Ophthalmology clinic. UNMH leases 6,121 square feet (47%) of the ground floor for an annual amount of $88,755. To meet demand for services, UNMH wishes to expand the Eye Clinic operations into the balance of the building, which is currently unoccupied.

The property is improved with a one-story office building containing 12,909 square feet on the ground level and a finished basement area containing 2,437 square feet. The total building area is 15,346 square feet. The improvements were constructed in 1986. The site contains 0.7984 acre and is situated at the northeast corner of University Boulevard NE and Indian School Road NE. The Regents of UNM currently own approximately 18 acres of land that is contiguous to the north (UNM Continuing Education, the former Elks Club at 1642 University, and the HSC administrative building at 1650 University).

FUNDING:
The purchase will be funded from UNMH Capital Initiatives for $1,725,000, or $112.41 per square foot. The appraised value is $1,730,000.
## Agendas

### Voting Members Present
Dr. Jerry McDowell, Ms. Christine Glidden, Mr. Terry Horn, Mr. Erik Lujan, Mr. Nick Estes, Dr. Jennifer Phillips, Mr. Joseph Alarid, and Mrs. Debbie Johnson

### Ex-Officio Members Present
Dr. Michael Richards, Mrs. Kate Becker, Dr. Davin Quinn, and Mr. Rob Schwartz

### County Officials Present
Mr. Clay Campbell

### Call to Order
A quorum being established, Dr. Jerry McDowell, Chair, called the meeting to order at 9:07 AM

### Adoption of Agenda
Dr. Jerry McDowell, Chair, stated that the UNMH BOT Audit and Compliance Charter was scheduled to be discussed at the Audit and Compliance meeting earlier this month with expectation of a recommendation to the full Board of Trustees; however, the Committee did not get to fully discuss. Therefore, Dr. McDowell is requesting a motion to amend the Agenda to remove this item.

Mr. Joseph Alarid made a motion to adopt the agenda with the removal of the UNMH BOT Audit and Compliance Charter item. Ms. Debbie Johnson seconded. Motion passed with no objections.

### Consent Approval
Mrs. Bonnie White presented the below identified Consent Items (back-up documentation in BoardBook). Mr. Terry Horn indicated the Finance Committee reviewed each Consent Item in detail and recommend approval by the full UNMH Board of Trustees.

- Disposition of Assets
- Biosense Webster ($1.4 Million) – one year contract
- Repair, Renew, Replace Capital – Project 1209 University Pharmacy Renovation and Coumadin Clinic ($2.4 Million)
- Repair, Renew, Replace Capital Project – UPC Adult Inpatient BHICU, Comfort Rooms ($1,850,000)
- Repair, Renew, Replace Capital Project – UPC PES Expansion without IOP Conversion Plan ($1,813,000)
- Repair, Renew, Replace Capital Project – UH Main Facilities Air Handling 117 Replacement ($473,000)

Mr. Terry Horn made a motion to approve the Consent Items as presented by Mrs. Bonnie White. Mr. Terry Horn seconded. Motion passed with no objections.

### Public Input
No Public Input

### Approval of Minutes
Dr. Jerry McDowell, Chair, requested a motion to approve the March 29, 2019 UNMH Board of Trustees Meeting Minutes.

Mr. Nick Estes made a motion to approve the February 22, 2019 UNMH Board of Trustees Meeting Minutes. Mr. Erik Lujan seconded. Motion passed unanimously.

### Mission Moment
Ms. Beth Jones, RN, MSN, CCRN-CSC, Unit Director, 7 South Coronary Care Unit, presented a thank you letter from a patient to 7 (presentation included in BoardBook).
VIII. Action Items

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<tr>
<th>IX. Board Initiatives</th>
<th>N/A</th>
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</table>
| Chairman’s Report:    | Dr. Jerry McDowell, Chair, reported his term on the UNMH Board of Trustees will end in July 2019. Chair McDowell will meet with the Executive Committee in May; as the nominating committee to discuss Board Officers to recommend to the fully UNMH Board of Trustees. Dr. McDowell asked Members of the Board if they are interested in serving as a Board Officer to inform him. Dr. Jerry McDowell indicated the UNMH Board of Trustees adopted a New Board Members Policy recently and with his departure in July and Mrs. Debbie Johnson’s departure upon a replacement Board Member, Dr. McDowell has been requesting potential candidates. Chair McDowell has received recommendations from Dr. Phillips, Mrs. Johnson and Mr. Estes. Chair McDowell will meet with Dr. Roth and Kate Becker to discuss potential new Board Members, which will be brought to the full Board of Trustees for review and approval and then move to HSC Committee and Board of Regents for review, discussion and approval.  

**Press Ganey Past Provider Engagement Results and Methodology:** Sara Frasch, Ph.D., introduced Greg Stecklein, Regional Director, Lisa Downing, Advisory, Workforce Engagement, and Marty Wright, Director, Transformational Workforce Solutions who presented the UNMH Mission Excellence – Framework, Review of Provider Pulse Measurements and Insights and the Partnership Recommendations (Report in BoardBook)  

**FY20 Operating Budget:** Mrs. Bonnie White presented the FY20 Operating Budget (presentation in BoardBook)  

Mr. Terry Horn made a motion to approve the FY20 Operating Budget. Mr. Nick Estes seconded. Motion passed unanimously.  

X. Administrative Reports

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<th>Chancellor for Health Sciences: No Report</th>
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| Michael Richards, MD, gave an HSC Committee Update (report in BoardBook). Dr. Richards reported that inpatient discharges were down and surgical volumes are down; continuing in strong financial situation compared to prior years. UNMH is leading the way with Mission Excellence, the new advisory group has met with the CEOs about the priorities moving forward and the transition of Mission Excellence initiatives.  

**CEO Report UNM Hospitals (Report in Board Book):** Mrs. Kate Becker reported collaborative relationships are being built. Mrs. Becker stated that the Bernalillo County Manager has agreed to hold meetings in different Community Centers  

**UNM Board of Regents Update:** Mrs. Kate Becker reported the Board of Regents approved a tuition increase for the main campus. |
<table>
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<tr>
<th>XI. Committee Reports</th>
<th>CMO Report UNM Hospitals (report in BoardBook): Irene Agostini, MD stated a verbal offer has been made for the Associate CMO who will focus on patient throughput. Interviews will scheduled for Associate CMO for Pediatrics Hospital of NM.</th>
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<td>Quality and Safety Committee: Mrs Christine Glidden, Co-Chair, gave a brief summary of the April Quality and Safety Committee Meeting.</td>
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<td></td>
<td>Finance Committee: Mr. Terry Horn gave a brief summary of the April Finance Committee Meeting.</td>
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<td>Audit and Compliance Committee: Dr. Jerry McDowell, Chair, reported KPMG representatives presented at the meeting and will be interacting with some Board Members. KPMG representatives expressed appreciation to the UNMH staff. Annual Report from Privacy Office was also given at the April meeting.</td>
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<td>Native American Services Committee: Mr. Erik Lujan reported the committee discussed the APCG Tribal Council Meeting, which went well with a lot of engagement from Tribal leaders. The Tribal leaders are very interested in developments at UNMH.</td>
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<td>Community Engagement Committee: Mrs. Christine Glidden, Co-Chair, gave a brief summary of the meeting and stated that there were 12 public attendees at the April meeting.</td>
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<tr>
<td>XII. Other Business</td>
<td>Mrs. Bonnie White reviewed the March Financials (report is in BoardBook)</td>
</tr>
<tr>
<td>XIII. Closed Session</td>
<td>At 11:45 AM, Dr. Jerry McDowell, Chair, requested a motion to close the Open Session of the meeting and move into Closed Session.</td>
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<td></td>
<td>Mr. Joseph Alarid made a motion to close the Open Session and move to the Closed Session. Ms. Debbie Johnson seconded the motion. Per Roll Call, the motion passed.</td>
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|                       | Roll Call:  
|                       | Dr. Jerry McDowell - Yes  
|                       | Mr. Erik Lujan - Yes  
|                       | Dr. Jennifer Phillips - Yes  
|                       | Mr. Nick Estes – Yes  
|                       | Ms. Debbie Johnson - Yes  
|                       | Ms. Christine Glidden – Yes  
|                       | Mr. Terry Horn – Yes  
|                       | Mr. Joseph Alarid – Yes  
<p>|                       | Dr. Raymond Loretto – Not Present at Meeting |</p>
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<tr>
<th>XIV. Certification</th>
<th>After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.</th>
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<tr>
<td>Vote to Re-Open Meeting</td>
<td>At 12:10 PM, Dr. Jerry McDowell, Chair, requested a roll call motion be made to close the Closed Session and return the meeting to the Open Session.</td>
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Mr. Terry Horn made a motion to close the Closed Session and return to the Open Session. Mr. Joseph Alarid seconded the motion. Per Roll Call, the motion passed.

**Roll Call:**
- Dr. Jerry McDowell - Yes
- Mr. Erik Lujan - Yes
- Dr. Jennifer Phillips - Yes
- Mr. Nick Estes - Yes
- Ms. Debbie Johnson - Yes
- Ms. Christine Glidden - Yes
- Mr. Terry Horn - Yes
- Mr. Joseph Alarid - Yes
- Dr. Raymond Loretto – Not Present at Meeting

The Board of Trustees acknowledged receipt of the following:
- UNMH Audit and Compliance Committee January 23, 2019 Meeting Minutes
- UNMH Audit and Compliance Committee February 6, 2019 Meeting Minutes
- UNMH Community Engagement Committee March 8, 2019 Meeting Minutes
- Medical Executive Committee March 20, 2019 Meeting Minutes
- UNMH BOT Quality and Safety Committee March 22, 2019 Meeting Minutes
- UNMH BOT Finance Committee March 27, 2019 Meeting Minutes
- UNMH BOT Native American Services Committee March 27, 2019 Meeting Minutes
Dr. Jerry McDowell, Chair, requested a motion be made to approve the Credentialing and the Clinical Privileges as presented in Closed Session:

Mr. Terry Horn made a motion to approve the Credentialing and Clinical Privileges as presented in the Closed Session. Mr. Nick Estes seconded. The motion passed unanimously.

Adjournment

The next scheduled Board of Trustees Meeting will take place on Friday, May 31, 2019 at 9:00 AM at the University of New Mexico Hospitals in the Barbara & Bill Richardson Pavilion (BBRP) 1500. There being no further business, Dr. Jerry McDowell, Chair, requested a motion to adjourn the meeting.

Mr. Terry Horn made a motion to adjourn the meeting. Mr. Nick Estes seconded. The motion passed unanimously. The meeting was adjourned at 12:12 PM.

Dr. Raymond Loretto, Secretary
UNM Hospitals Board of Trustees
Our Mission Moment:

Why We Are? The Best in Patient Care

- Jessica Mitchell, MD
April 30, 2019

Dear Dr. Kraai:

Please forgive my tardiness in writing this note. As you may imagine, my daughter and I have been in a whirlwind since we left New Mexico earlier this month. I am in the process of selling our "retirement" house in North Carolina, as that was always intended to be a "we" place for my wife and me, never a "me" place for me alone, and I have recently returned to work at Rutgers while my daughter gets ready to move to Albuquerque in a few weeks to be close with her Aunt and cousin and his family.
I, too, am contemplating relocating to Albuquerque depending on how my retirement plans now evolve. And, as I expressed to Dr. Mitchell in recent correspondence, I want you, too, to know that my decision to do so will be based in large measure on the quality of care -- and caring -- that you and your colleagues extended to my beloved wife at the University of New Mexico Hospital. You, more than most, observed firsthand my deep sense of loss with her passing. But as deep as that terrible sense of loss is, my respect and admiration and heartfelt gratitude for the care you provided is equally profound.

How very fortunate are the people of Albuquerque to have physicians of your caliber and character to care for them as the need should arise.
“If you want to know what Angels look like, just look around you.”

I will always remember sitting in on the briefing with the attending medical staff as you all discussed my wife’s situation and prognosis and returning to her bedside with my daughter holding her Mother’s hand and telling her, "If you want to know what Angels look like, just look around you." I am not a religious man, but I believed those words when I uttered them a month ago, and I believe them even more now.

Normally, I am quite facile with the English language. But now the right words seem to fail me. I can only hope that a simple "thank you" conveys my deep regard and gratitude for all you did in caring for the love of my life...and for us while we were in your care.

P. S. In the unlikely event that Dr. Mitchell has not already done so, I would be most appreciative if you would be so kind as to share this correspondence with the other members of your team, and especially with Myra and Liz.
The Team

- Dr. Jessica Mitchell
- Dr. Erik Kraai
- Dr. Jon Marinaro
- Dr. Isaac Tawil
- Dr. Trenton Wray
- Dr. Sundeep Guliani
- Dr. Todd Dettmer
- Dr. Lance Larson
- Mayra Zubiate, RN Inpatient II
- Elizabeth Karcz, RN Inpatient IV
Del Archuleta (New)
BIO OF
ADELMO (DEL) ARCHULETA
December, 2018

Del Archuleta is a native New Mexican and has devoted his life to giving back to the community and improving the lives of New Mexicans. He is considered one of New Mexico’s most committed and humble public servants. For over 40 years, his impact has been profound using his public service, community service and his engineering expertise to benefit others. He is a Civil Engineer and has been the CEO of Molzen Corbin for over 30 years, one of New Mexico’s largest and most respected engineering and architectural firms.

HE IS MOST PROUD OF:

- Being able to use his engineering profession to make a difference in the quality of life in communities throughout his home State of New Mexico.
- Serving as a voice for educational reform in the State.
- Having the honor of serving on the Board of Regents and being awarded an Honorary Doctorate by his alma mater, New Mexico State University (NMSU).
- Meeting and learning from other talented and committed individuals through his work on public and private boards.
- Being blessed in raising three outstanding sons and being married to his wife of 43 years, Rebecca Gonzales Archuleta.

DISTINGUISHED AWARDS & HONORS

- In 1996, Del was appointed by Governor Johnson to the NMSU Board of Regents where he served two terms as President of the Board. Then, in 2003, Governor Richardson appointed Del to serve on the New Mexico K-12 State Board of Education where he was subsequently elected Chairman. In 2013, Governor Martinez appointed him to the State Board of Finance and subsequently re-appointed him to serve through 2018.
- Honored with the Governor’s “New Mexico Distinguished Public Service Award” for his commitment to his community and bettering the lives of New Mexicans, 2003.
- Recognized by New Mexico Business Journal as one of “New Mexico’s Most Influential People”, 2000.
- Honored with the “National Community Service Award” by the American Consulting Engineers Council, 2000.
- Selected by the New Mexico Society of Professional Engineers “Ingeniero Veterano de Nuevo Mejico” award, the highest State Society award for the lifetime service and achievement, 2011.
- Presented with the “2010 Distinguished Citizen Award” by the Great Southwest Council of the National Eagle Scout Association, 2011.
- Consistently recognized as one of the “100 Power Brokers” by New Mexico Business Weekly.
CAREER AWARDS & SUCCESSES
- Awarded Honorary Doctorate from NMSU, 2010.
- Chosen by the NMSU Board of Regents to Chair the NMSU Presidential Search Committee, 2009.
- Served on the Board of Regents for NMSU and elected President of the Board, 1999 and 2000.
- Recipient of Mike Watts Civil Engineering Alumni Award for exceptional achievement for a recent graduate, 1980-81.
- Molzen Corbin ranked as one of the nation’s “500 Largest Hispanic-Owned Companies” by Hispanic Business Magazine for the past 22 years.
- Recognized by Hispanic Chamber of Commerce as “Business of the Year” the organization’s highest award, 2001.
- Ranked in New Mexico 100, an annual listing of largest privately held New Mexico companies, in multiple years.

CORPORATE BOARDS and COMMUNITY SERVICE
Current:
- Elected to serve three times as Chairman of the Board of Directors for the Greater Albuquerque Chamber of Commerce, 1999, 2010 and 2014. Honored with the prestigious “Maxie Anderson” award, 2008. Del led the initiative to write the “Every Child” program to help improve the quality of education in New Mexico.
- Board of Directors, New Mexico Gas Company
- Board of Directors, Bank of Albuquerque
- Board of Directors, New Mexico First
Past:
- Chairman and Board of Directors, New Mexico Mutual Board; 2009-2017
- Board of Directors, Public Service Company of New Mexico (PNM); 2003-2016.
- Board of Directors, Presbyterian Healthcare Services; 2001-2011
- Chairman of the Board, United Way of Central New Mexico
- Board of Directors, Explora Science and Children’s Museum

PUBLIC SERVICE
- Appointed by Governor Martinez to the State Board of Finance, 2013 and re-appointed for a second term to the State Board of Finance by Governor Martinez, 2015.
- Appointed to “State Board of Education” by Governor Richardson, elected as President, 2003.
- Appointed by Governor Richardson to serve as New Mexico’s representative for “Education of States Commission”, 2003.
- Appointed by Governor Richardson and Governor Martinez to the “New Mexico Mutual Board of Directors”, 2009-2017.
- Selected to serve on the “Employability Partnership of New Mexico” Task Force by Governor Martinez, 2012.

As you can see, Del is motivated to make his community and New Mexico a better place. He achieves these goals by actively participating and leading public service boards and community service organizations.
ADELMO (DEL) ARCHULETA

CHRONOLOGICAL LISTING OF CAREER HIGHLIGHTS

2017 – Elected to the Board of New Mexico Gas Company
2016 – Honored with the New Mexico Humanitarian Award by the Jewish Community Center for enriching the community by exemplary commitment to giving back
2015 – Re-appointed to the State Board of Finance by Governor Martinez
2014 – Re-elected as Chairman of the Board of Directors, Greater Albuquerque Chamber of Commerce
2014 – Elected to the Board of “New Mexico First”
2013 – Selected to Chair the Nomination and Governance Committee of the PNM Board of Directors
2013 – Ranked in New Mexico Private 100, an annual listing of largest privately held NM companies
2013 – Appointed by Governor Martinez to the State Board of Finance
2012 – Ranked in New Mexico Private 100, an annual listing of largest privately held NM companies
2012 – Appointed by Governor Martinez to the “Employability Partnership of New Mexico” Task Force
2012 – Presented the Spirit of Achievement Award by National Jewish Health
2011 – Appointed by Governor Martinez to New Mexico Mutual Board of Directors
2011 – Honored with the New Mexico Society of Professional Engineers “Ingeniero Veterano de Nuevo Mejico” Award – highest State Society award for Lifetime Service and Achievement
2011 – Presented with the “2010 Distinguished Citizen Award” by the Great Southwest Council of the National Eagle Scout Association
2010 – Named one of the “100 Power Brokers” in New Mexico by New Mexico Business Weekly
2010 – Presented with an Honorary Doctorate from NMSU
2010 – Individually nominated for the Good Samaritan Counseling Center’s “Ethics in Business Award”
2010 – Re-elected as Chairman of the Board of Directors, Greater Albuquerque Chamber of Commerce
2009 – Selected by NMSU Board of Regents to Chair NMSU Presidential Search Committee
2009 – Appointed by Governor Richardson to New Mexico Mutual Board of Directors
2009 – Selected to Chair the Presbyterian Health Services Finance Committee
2009 – Selected to Chair PNM’s Public Policy & Sustainability Committee
2008 – Named one of the “100 Power Brokers” in New Mexico by New Mexico Business Weekly
2008 – Immediate Past Chairman of the Board of Directors of the United Way of Central New Mexico
2008 – Selected to Chair the Presbyterian Health Services Investment Committee
2008 – Honored with the “Maxie Anderson” Award by the Greater Albuquerque Chamber of Commerce
2007 – Selected as Chairman of the Board of Directors of the United Way of Central New Mexico
2006 – Selected as Chair Elect of the Board of Directors of the United Way of Central New Mexico
Additional Awards and Recognition Continued:

2005 – Selected to serve on the NMSU College of Engineering Dean’s Advisory Committee

2004 – Selected as NMSU’s 2004 Distinguished Alumni for the College of Engineering.

2004 – Selected to serve on the NM Alliance for Minority Participation (NMAMP) Advisory Board

2003 – Appointed to serve on the Board of Directors for the Bank of Albuquerque (Dec. ’03)

2003 – Inducted as an Honorary Member of NMSU’s Academy of Civil and Geotechnical Engineers

2003 – Recipient of the Governor’s New Mexico Distinguished Public Service Award

2003 – Appointed by Governor Richardson to serve on the Information Technology Commission

2003 – Appointed by Governor Richardson to serve as New Mexico’s representative on the Education of the States Commission

2003 – Elected to serve on the Public Service Company of New Mexico’s (PNM’s) Board of Directors

2003 – Selected to serve on the Board of Directors of the United Way of Central New Mexico

2003 – Appointed by Governor Bill Richardson to the State Board of Education; elected president of the 15-member State Board

2002 – Selected to serve on the Explora Science Center and Children’s Museum Board of Directors

2002 – Selected to serve as President of the Board of Directors for Leadership New Mexico for the 2002/2003 program year

2002 – Selected to serve on the Board of Directors for Presbyterian Health Services

2002 – Named one of the “100 Power Brokers” in New Mexico by New Mexico Business Weekly

2001 – Individually nominated for the Good Samaritan Counseling Center’s “Ethics in Business Award”

2001 – Named one of the “100 Power Brokers” in New Mexico by New Mexico Business Weekly

2001 – Recipient of Albuquerque Hispano Chamber of Commerce’s “Outstanding Business of the Year”

2000 – “National Community Service Award” Recipient; American Council of Engineering Co. (ACEC)

2000 – Recipient of the “Individual Community Service Award” by the ACEC/NM

2000 – Re-elected President of the NMSU Board of Regents for 2000-2001 term

2000 – Named one of “New Mexico’s Most Influential People” by New Mexico Business Journal

2000 – Named one of the “100 Power Brokers” in New Mexico by New Mexico Business Weekly

1999 – Elected Chairman of the Board for the Greater Albuquerque Chamber of Commerce

1999 – Elected President of the NMSU Board of Regents for 1999-2000 term

1999 - Named one of the “100 Power Brokers” in New Mexico by New Mexico Business Weekly

1998 - Awarded the “1997 Sam Walton Business Leader Award” as presented at the Greater Albuquerque Chamber of Commerce’s Annual Business Recognition Luncheon

1998 - Named one of the “100 Power Brokers” in New Mexico by New Mexico Business Weekly
Additional Awards and Recognition Continued:

1997 - Ranked in New Mexico Private 100, an annual listing of largest privately held NM companies

1996 - Appointed by Governor Gary Johnson to the NMSU Board of Regents

1996 - Selected as a “Centennial Distinguished Alumnus” by NMSU’s College of Engineering

1996 - Small Business Administration’s “1996 Small Business Subcontractor of the Year” award for Region VI, (encompassing Arkansas, Louisiana, Oklahoma, Texas, and NM)

1996 - Los Alamos National Laboratory’s “1996 Small Business Subcontractor of the Year”

1995 - Inducted into the Honorary Academy of Civil, Agricultural, and Geological Engineering in the first year of eligibility by NMSU

1994 - Recipient of the Quality New Mexico Piñon Award, an award recognizing an outstanding small business demonstrating consistent delivery of quality services

1994 - Chi Epsilon Civil Engineering Outstanding Alumni Award

1993 - Minority Supplier of the Year Award recipient from Los Alamos National Laboratory, and the Rio Grande Minority Purchasing Council

1990 - Emeritus Faculty Distinguished Alumni Award: Presented by the faculty at NMSU for outstanding achievement

1980/81 - Mike Watts Civil Engineering Alumni Award: Presented by NMSU for outstanding achievement in the field of engineering by a graduate; received within the first year of eligibility
Tamra Mason, Ph.D. (New)
Tamra Mason, Ph.D.

Summary
College Dean with experience leading a division to excellence through collaborative and respectful working relationships as well as organizational and financial skills. I have unique professional experiences leading and developing successful educational programs in both STEM and Healthcare.

Education
Ph.D. Applied Mathematics, University of New Mexico, December 1998
M.A. Mathematics, University of New Mexico, 1994
B.S. Mathematics, Minor in Elec. Engineering, University of New Mexico, 1992

Administrative Experience
Dean, School of Health, Wellness & Public Safety (HWPS) at Central New Mexico Community College (CNM). January 2013 – January 2019. As dean I have the following responsibilities:

- Plan, coordinate and provide leadership for the School of Health, Wellness and Public Safety programs and courses to ensure quality, effectiveness and relevancy. HWPS offers over 20 career technical programs.
- Manage operations and provide oversight to fiscal, physical and personnel resources.
- Directly supervise and evaluate two Associate Deans, three Directors and approximately 55 full time faculty.
- Provide leadership to administrative and instructional staff that fosters academic success, accountability and student retention.
- Foster collaborative working relationships with both internal and external constituencies to communicate, coordinate, and execute strategies that support instructional goals (e.g., articulation agreements and contracts for clinicals).
- Conduct resource needs analysis. Plan, request and administer school operating and equipment budgets. Coordinate and lead the identification of appropriate grant funding and implements grants application and administration processes.
- Provide leadership in academic long-range planning and employs strategic enrollment management and retention strategies.
- Serve as CNM PI for a state-wide, Department of Labor TAAACCT grant funded at $15 million. CNM’s funding was $2 million.
- Demonstrate sensitivity to and understanding of the diverse academic, socioeconomic, cultural, disability and ethnic backgrounds of community college students.

Pre-Calculus Director, University of New Mexico. August 2011 – December 2012.
As the director I had teaching responsibilities and these administrative duties:

- Hire, mentor, supervise and evaluate full time lecturers collaboratively with the chair and other faculty.
- Hire, mentor, supervise and evaluate part time instructors, and supervise teaching assistants in the area of teaching collaboratively with the full time lecturers.
- Lead change that will improve success rates in lower division mathematics and statistics courses.
Tamra Mason, Ph.D.

- Respond to student and instructor issues by providing information, facilitation, policy interpretation, and referrals.
- Manage freshman mathematics and statistics courses including personnel, curriculum, and schedule.
- Plan and implement pre-semester in service days for lecturers, part time instructors, and teaching assistants. We discuss policies and practices as well as good teaching strategies.

**Associate Dean**, School of Math, Science and Engineering (MSE) at CNM. September 2007 – August 2011. As associate dean I had these primary duties:
- Hire, mentor, supervise, and evaluate approximately 150 part time instructors.
- Chair the curriculum committee that reviewed all curriculum changes for MSE.
- Responsible for the schedule of approximately 650 classes and laboratories per term.
- Chair hiring committees for full time and part time faculty.
- Manage the science labs including administering and approving budgetary expenditures and hiring and supervising the Science Lab Supervisor.
- Respond to student and instructor issues by providing expertise, information, facilitation, arbitration, policy interpretation, and referrals.
- Collaborate with the dean on a daily basis to manage, solve problems, and plan for the future of MSE.

**Chair of Mathematics**, CNM. September 2003- August 2007. As chair I had teaching responsibilities and also these administrative duties:
- Schedule approximately 100 sections a term for the Mathematics department and resolve teaching assignment requests for 19 full time instructors.
- Assist the Dean and Associate Dean in hiring full time and part time mathematics instructors.
- Lead Math department meetings and facilitated department activities such as book selections and assessment projects.
- Served on two state wide transfer committees, the mathematics articulation group, and the engineering transfer module.
- Serve as a liaison between the department and the administration by advocating for the mathematics instructors’ positions, ideas, initiatives, and concerns to the dean and associate dean.

**Teaching Experience**

**Lecturer III**, UNM August 2011-December 2012
- Teach a variety of mathematics courses.
- Excellent student evaluations.
- Attend professional development workshops.
- Taught an Instructional Television Class.
- Taught Intermediate Algebra fully online using Pearson’s MyMathLab.

**Mathematics Instructor**, CNM January 2000-September 2007
- Taught a wide range of lower division courses.
Tamra Mason, Ph.D.

- Excellent student evaluations that include many comments about my helpfulness and my ability to communicate difficult material well.
- Excellent yearly evaluations by the Dean (Dr. Susan Murphy).
- Co-developed three learning communities.
- Engaged in many of the department activities and professional development.
- Completed an Online Instructor Certification class.

**Teaching Assistant**, University of New Mexico, 1992-1998 (intermittent)
- Taught algebra and calculus.
- Excellent student evaluations.

**Other Professional Experience**

I worked on matters of national security as an applied mathematician. I obtained a security clearance while there.

**Student Intern**, Los Alamos National Laboratories, Summer 1996
Along with my dissertation advisor, Dr. Carla Wofsy, I worked on mathematically modeling a biological problem dealing with the binding of molecules.

**Student Intern**, Sandia National Laboratories, Summer 1992
Under the direction of Dr. Louis Romero I worked on the numerical solution of equations that modeled the flow of water past a probe. I obtained a security clearance while there.

**Training**

- **Academic Coach**, UNM, August 9, 2012
- **Research Ethics on Social and Behavioral Research CITI Collaborative Institutional Training Initiative** May 7, 2011
- **Online Instructor Certification CNM Summer**, 2007

**Publication**


**Dissertation**

“Analysis of Diffusion & Surface Reaction Problems in Biological Systems” University of New Mexico December 1998
HSC Committee Update
MEMORANDUM

To: UNM Regent Health Sciences Center Committee

From: Mike Richards, MD
        Vice Chancellor, UNM Health System

Date: May 7, 2019

Subject: Monthly Health System Activity Update

This report represents unaudited year to date March 2019 activity and is compared to audited year to date March 2018 activity.

Quality and Safety: For FY19 thru February 2019, UNM Hospitals have 8/13 metrics at or better than fiscal year targets set for the UNMH unified operating plan (UOP). For non-infection Severe Patient Harm Events, 3/6 remain at or better than target. For infection Severe Patient Harm Events, 3/5 are at or better than target.

For SRMC, 9/13 metrics are at or better than fiscal year targets set for the SRMC UOP. For non-infection Severe Patient Harm Events, 5/6 remain at or better than target. For infection Severe Patient Harm Events, 3/5 are at or better than target.

Activity Levels: Health System total inpatient discharges and observation discharges are up 2% as compared to prior year.

Health System total inpatient discharges are down 3% compared to prior year, with discharges down 2% at UNMH and 5% at SRMC. Health System adult length of stay (without obstetrics) is down 3% compared to prior year, with length of stay down 1% at UNMH and down 14% SRMC.

Health System observation discharges are up 13% compared to prior year, with observation discharges up 11% at UNMH and up 23% at SRMC.

Case Mix Index (CMI) is flat compared to prior year and up 1% compared to FY 19 budget.

Births are down 3% year over year and 1% lower than budget.

Health System total outpatient activity is 3% higher compared to prior year. Primary care clinic visits are up 5% compared to prior year. Specialty clinic visits are flat compared to prior year. Emergency visits are 11% lower than prior year.

Surgeries overall are down 3% year over year due to decrease in community physician surgical volume at SRMC. UNM surgical volume is flat compared to prior year.

Medical Group RVUs are down 1% FY19 over prior year.
**Finances:** Health System had total year-to-date operating revenue of $990.0 million, representing a 6% increase over prior year. Total non-operating revenue was $81.8 million, representing a 5% increase ($4.2 million) over prior year. Total operating expenses were $990.0 million, representing a 6% increase over prior year. Net margin was $16.2 million as compared to $6.6 million prior year.

The balance sheet is stable with a current ratio of 1.96 as compared to 2.04 prior year. The cash and cash equivalents for UNM Health System is $290.7 million as compared to $289.4 million prior year. Net patient receivables are up 12% and total assets are up 4%. Total liabilities are up 5% over prior year. Total net position is up 3% over prior year.

**SRMC Mill Levy:** The Trauma and Behavioral Health teams are fine tuning programs and included in the FY20 budget. Dr. McLean and Pam Demarest are leading these efforts. Legal and the County have been discussing next steps with the Health Facilities agreement.

**Mission Excellence:** The recently appointed M:E Advisory Group had their first meeting with HS leadership to discuss M:E priorities for the upcoming year. SRMC continues to work with our Studer consultants with a focus on hardwiring strategies and systems/tools; areas of focus are inpatient, outpatient, emergency services and provider engagement. Leadership Training Event (LTE) with SRMC Management/LTEs occurred in April.

**UNM Hospitals:** UH leadership continues to increase the community engagement activities, to include: Meeting with the members of the 2014 Bernalillo County Healthcare Task Force, updating the community health needs assessment process, and creating a new position for community outreach. UH management met with Bernalillo County to review FY20 budgets and to finalize reporting framework with County and IHS.

**UNM Medical Group:** Centers for Development and Disability (CDD) welcomed Governor Lujan Grisham on April 2 (World Autism Day) for the signing of House Bill 322, which allows for coverage for Autism Spectrum Disorder without age or dollar limitations.

**Lovelace UNM Rehabilitation Hospital:** continues growth and expansion with the recent opening of the Lovelace UNM Rio Rancho Outpatient Rehabilitation Clinic. Additionally and specific to the development and launch of our new Physical Medicine and Rehabilitation Residency Program:

- We have successfully matched 5 individuals who have finished their internships and will start this residency program July 1, 2019, two of which are MD/PhDs, and one who did both medical school and internship in New Mexico.
- We have further successfully matched 5 additional individuals who will complete their internships this upcoming year and will start this residency program beginning in July of 2020.
- All residents will spend more than half of their time in the Lovelace UNM Rehabilitation Hospital.
MEMORANDUM

To: Board of Trustees

From: Kate Becker
Chief Executive Officer

Date: May 31, 2019

Subject: UNMH Monthly Activity Update

The Hospital has been involved in a variety of activities and this report will focus on operations through April 2019.

Quality: UNMH continues the drive to improve overall quality and patient experience by focusing on items of low performance in the Vizient Quality and Safety report, specifically mortality and hospital acquired infection. The Vizient data has been released through March 2019 with four of the eight indicators in the green which indicates at or better than goal. UNMH has improved performance month specific to surgical site infection and met the monthly target however, had decreased performance in the areas of mortality, SPH and CDI.

Statistics (Financial data): For the month of April, inpatient volume exceeded prior year by 11% due to seasonal illnesses. As of the ten months ended April, UNMH inpatient volume is 2% lower compared to prior year. Patient days are 1.6% lower than budget in total with adult patient days accounting for -1.4%. Adult equivalent observation days are up 19%, or 1,466 days from budget. Total pediatric days are 2.3% below budget. Inpatient discharges are 7.5% lower than budget and slightly lower compared to prior year activity. Outpatient visits are 0.2% below budget year to date through April and 0.8% higher compared to prior year. Emergency department arrivals are 0.2% lower than budget and 0.5% lower than prior year. Case mix index remains greater than prior year and average length of stay is down 1% compared to prior year.

Financial: Net margin year to date is positive at $20.8 million. Net patient revenues continue on a positive trend while salaries, benefits, purchased services and medical services continue trending over budget.

Strategic Planning: Management continues to make positive progress in partnering with Bernalillo County regarding the planning of behavioral health programs to improve access and diversify treatment options available to the community. Management will provide an update to the Board once the plans become more solidified.

Human Resources: The turnover rate rolling year-to-date is 14.26% for the full workforce and 13.26% for nurses. This represents a decrease over the last month’s results and is under our goals of 15% for both the full workforce and for the nurse specific workforce for this fiscal year. Overall hiring is in pace with the current turnover rates. UNMH currently has 5,931 FTEs which is 554.93 (8.55%) less than budget. The vacancy review process and FTE approval process is being reviewed to ensure volume metrics support current positions and growth. Employee wellness screenings have been completed, providing health-insurance covered 5,198 (96%) employees with biometrics. The Healthcare Committee continue to review recommendations and costs associated with providing an additional health plan and moving the plan year to a calendar year for easier budgeting for employees. Contract negotiations are continuing for the 1199 Licensed & Technical and 1199 Support Staff bargaining units. This last year’s Nene & Jamie Koch Project Search interns have successfully acquired employment.

Native American Liaison: We completed our focused ‘Spring’ consultative session with the All Pueblo Council of Governors (APCG) on April 24, 2019. A broad consultation will occur in September, with all New Mexico Pueblos, Tribes and Nations along with state and federal agencies that focus on tribal member health. Access to services featured prominently in our discussion with the governors this year. Highlights of that presentation were: a) our average bed occupancy by a Native American patient on any given day has increased to 95% as of CY2018, representing a 13% improvement over prior year; b) outpatient referrals and inpatient transfers of Native American patients increased by 6% in CY2018; c) we noted a recent AAIHS request to focus on access to services in 8 high-demand specialty clinics, with semester results showing improved (reduced) wait times in Rheumatology, Urology, Pain, Endocrinology, Pulmonary, and Dermatology. Two specialties, Neurology and Gastroenterology did not see improved wait times. We will continue to work on access and report our results. UNMH provided updates.
concerning NM Medicaid changes in 2019, the status of the Federal Match as it relates to Native American Medicaid recipients receiving care at UNMH, behavioral health expansion, and on our planned new hospital tower. APCG was notified of a need to consider a new nominee to the UNMH Board of Trustees prior to Mr. Loretto’s tenure expiration at the end of January. UNMH sent a formal letter to Governor Torres, Chairman of APCG, about this on May 14, 2019. At Mr. Lujan’s request, and because Mr. Lujan is a member of the APCG Health Council, a courtesy letter was sent to APCG regarding his reappointment to the UNMH BOT for a consecutive term beginning in June 2019.

**Bernalillo County:** UNMH Management has met with Bernalillo County and IHS to review an updated version of the MOU Lease Deliverable Matrix. A discussion is being set up between the parties to review the current progress on deliverables in June and to agree on a set reporting process for identified priorities as we go forward.

If there are any questions on this or other matters, please feel free to contact me.
To: Board of Trustees

From: Irene Agostini, MD
UNMH Chief Medical Officer

Date: May 31, 2019

Subject: Monthly Medical Staff and Hospital Activity Update

1. The average wait time for a patient from the Adult Emergency Department to be placed after admission for the month of April 2019 was 13 hours and 18 minutes. For April 2018 it was 8 hours, this is an increase in wait time of 5 hours and 18 minutes. UNMH remains greater than 90% capacity on average. We continue to ensure surgeries are not canceled due to capacity.

   • We sent 56 patients to an SRMC Inpatient unit instead of placing at UNM Hospital.

2. The Community Partnership with Lovelace Health system continues to be successful in putting the needs of the “Patient First”, allowing continued access to those patients that can only be cared for by UNMH. In the month of March:

   • 70 patients were triaged from the UNM Health System to Lovelace inpatient units.

3. The ALOS (average length of stay) for adults without OB at UHMH for April 2019 was 6.9 days as compared to April 2018 which was 6.5. The FYTD 2019 ALOS is 6.77 which is a decrease as compared to FYTD 2018 when it was 6.81. We continue to hardwire processes to decrease our ALOS while continuing to accept higher acuity patients by planning for discharge upon patient admit. This proactive planning of patient discharge will continue to evolve as we identify and address barriers and shift focus.

   Our Internal Length of Stay Index for Adults without OB for March was 0.94 with a Case mix index (CMI) of 2.23 as reported through our nationally comparative systems network Vizient,

4. Our “LEADing to Excellence” work continues with much of our focus centered on change leadership and Huron recommendations with key takeaways:
   • Critical Conversations, High/Solid/Low performers
   • Standard work, accountability and expectations
   • Realignment of departments and services and work: Congratulations
     o Pediatric ACMO: Dr. John Brandt
     o ACMO of Throughput and Transfer Center: Dr. Alex Rankin

5. UNMH Surgical Services continues to build a solid foundational structure. This work of creating reliable process to serve the needs of New Mexican’s has preliminarily shown good results in the on-time start of operating room cases. In the month of April the UNMH main OR has a 60.2% on-time start of all cases, BBRP has a 75% and OSIS has a 64.5% on-time start.

   The team has begun to monitor and measure the time it takes to turn an OR room over (TOT) to be available for the next scheduled patient surgery. For the month of April the TOT was 60 minutes for the UNMH main OR, BBRP TOT is measured by specialty vs. over all minute TOT. OSIS has a 30 minute TOT. We will continue to monitor and report this vital step in creating efficiency and safety for our patients.
Finance Committee
UNM HOSPITAL BOARD OF TRUSTEES
Finance Committee Meeting

Wednesday, May 29, 2019  10:00 AM
UNM Hospitals Administration, Large Conference Room

Objectives

- Provide financial and human resources oversight of UNM Hospitals.

Finance Committee Meeting:

- Approval of April 24, 2019 meeting minutes
- Consent Items, Capital Projects and Real Property Acquisition for recommendation for approval to full Board of Trustees and further recommendation to the Board of Regents:
  - Consent Item – Stryker/K2M, Medtronic, Nuvasive, DePuy Synthes, Globus Medical Noah America Inc., Seaspine Sales, LLC, Ulrich Medical USA, Zimmer Biomet US, Inc. $5,418,472
  - Consent Item – Hospital Environmental Supplies $1 million
  - Consent Item – Mortgage Banker dependent on HUD mortgage final loan
  - Consent Item – Lifeguard Program Rotor $2 million annually
  - Consent Item – Cost Accounting Software TBD
  - Consent Item – Hospital System Hand Hygiene Project $1 million
  - Consent Item – Spinal Cord Stimulation $1.2 million annually
  - Consent Item – Cochlear Implants $1.4 million annually
  - Consent Item – Computer Assisted Surgery, Instrumentation and Disposables $2.5 million annually
  - Consent Item – Pyxis Supply Stations $1,004,000 annually
  - Consent Item – Hospital Waste Management $1 million annually
  - Consent Item – Accounts Receivable Management $6 million annually
  - Capital Project - UH Main – Basement Server Room HVAC Upgrade $633,200
  - Capital Project – UH Main – Basement Machine Room 8 Medical Air Compressor Replacement $858,700
  - Capital Project – UH Main – CCL-1 Replacement $800,000
  - Capital Project – UH Main – OR Air Handler Upgrades $1,265,200
  - Capital Project – BBRP – Mechanical Room AHU Upgrade $972,900
  - Capital Project – Construction Manager at Risk – Maximum Allowable Construction Cost $385 million
  - Real Property Acquisition – 1600 University Boulevard NE (Eye Clinic) $1,725,000
• Financial Update for the ten months ended April 30, 2019
• HR Updates
  o Turnover rates are down
  o Mercer Compensation Study is in benchmarking phase
  o CNO search and interviews are underway
  o Benefit plan year is changing
  o Union negotiation update

Next UNM Hospital Finance Committee meeting is scheduled to convene August 28, 2019.
April Financials
UNM Hospitals

Financial Update
Through April 2019
<table>
<thead>
<tr>
<th>Category</th>
<th>MTD Actual</th>
<th>MTD Budget</th>
<th>Variance</th>
<th>MTD % Variance</th>
<th>YTD Actual</th>
<th>YTD Budget</th>
<th>YTD Variance</th>
<th>YTD % Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acute Discharges</td>
<td>2,038</td>
<td>2,206</td>
<td>(168)</td>
<td>-7.6%</td>
<td>19,166</td>
<td>20,723</td>
<td>(1,557)</td>
<td>-7.5%</td>
</tr>
<tr>
<td>Acute Patient Days</td>
<td>13,331</td>
<td>12,683</td>
<td>648</td>
<td>5.1%</td>
<td>124,756</td>
<td>126,808</td>
<td>(2,052)</td>
<td>-1.6%</td>
</tr>
<tr>
<td>Observation Discharges</td>
<td>957</td>
<td>1,025</td>
<td>(68)</td>
<td>-6.6%</td>
<td>9,524</td>
<td>10,247</td>
<td>(723)</td>
<td>-7.1%</td>
</tr>
<tr>
<td>Observation Patient Days</td>
<td>1,100</td>
<td>1,095</td>
<td>6</td>
<td>0.5%</td>
<td>12,114</td>
<td>10,946</td>
<td>1,168</td>
<td>10.7%</td>
</tr>
<tr>
<td>Surgeries</td>
<td>1,824</td>
<td>1,744</td>
<td>80</td>
<td>4.6%</td>
<td>16,683</td>
<td>17,439</td>
<td>(756)</td>
<td>-4.3%</td>
</tr>
<tr>
<td>ER Arrivals</td>
<td>7,705</td>
<td>7,449</td>
<td>256</td>
<td>3.4%</td>
<td>74,646</td>
<td>74,495</td>
<td>151</td>
<td>0.2%</td>
</tr>
<tr>
<td>Primary Care Visits</td>
<td>15,012</td>
<td>14,942</td>
<td>70</td>
<td>0.5%</td>
<td>151,198</td>
<td>149,411</td>
<td>1,787</td>
<td>1.2%</td>
</tr>
<tr>
<td>Specialty Visits</td>
<td>33,127</td>
<td>31,132</td>
<td>1,995</td>
<td>6.4%</td>
<td>308,509</td>
<td>311,306</td>
<td>(2,797)</td>
<td>-0.9%</td>
</tr>
<tr>
<td>Category</td>
<td>MTD Actual</td>
<td>Prior MTD</td>
<td>MTD Variance</td>
<td>MTD % Variance</td>
<td>YTD Actual</td>
<td>Prior YTD</td>
<td>YTD Variance</td>
<td>YTD % Variance</td>
</tr>
<tr>
<td>-------------------------------</td>
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</tr>
<tr>
<td>Acute Discharges</td>
<td>2,038</td>
<td>1,867</td>
<td>171</td>
<td>9.2%</td>
<td>19,166</td>
<td>19,427</td>
<td>(261)</td>
<td>-1.3%</td>
</tr>
<tr>
<td>Acute Patient Days</td>
<td>13,331</td>
<td>12,062</td>
<td>1,269</td>
<td>10.5%</td>
<td>124,756</td>
<td>127,465</td>
<td>(2,709)</td>
<td>-2.1%</td>
</tr>
<tr>
<td>Observation Discharges</td>
<td>957</td>
<td>1,001</td>
<td>(44)</td>
<td>-4.4%</td>
<td>9,524</td>
<td>8,692</td>
<td>832</td>
<td>9.6%</td>
</tr>
<tr>
<td>Observation Patient Days</td>
<td>1,100</td>
<td>1,270</td>
<td>(170)</td>
<td>-13.4%</td>
<td>12,114</td>
<td>10,840</td>
<td>1,273</td>
<td>11.7%</td>
</tr>
<tr>
<td>Surgeries</td>
<td>1,824</td>
<td>1,708</td>
<td>116</td>
<td>6.8%</td>
<td>16,683</td>
<td>16,872</td>
<td>(189)</td>
<td>-1.1%</td>
</tr>
<tr>
<td>ER Arrivals</td>
<td>7,705</td>
<td>7,548</td>
<td>157</td>
<td>2.1%</td>
<td>74,646</td>
<td>74,997</td>
<td>(351)</td>
<td>-0.5%</td>
</tr>
<tr>
<td>Primary Care Visits</td>
<td>15,012</td>
<td>15,033</td>
<td>(21)</td>
<td>-0.1%</td>
<td>151,198</td>
<td>146,328</td>
<td>4,870</td>
<td>3.3%</td>
</tr>
<tr>
<td>Specialty Visits</td>
<td>33,127</td>
<td>32,716</td>
<td>411</td>
<td>1.3%</td>
<td>308,509</td>
<td>309,830</td>
<td>(1,321)</td>
<td>-0.4%</td>
</tr>
</tbody>
</table>

62/65
## Action OI Benchmark Apr-19 YTD YTD Budget % Budget YTD Prior YTD % Growth

<table>
<thead>
<tr>
<th>UNM Hospitals</th>
<th>Apr-19</th>
<th>YTD</th>
<th>YTD Budget</th>
<th>% Budget YTD</th>
<th>Prior YTD</th>
<th>% Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>ALOS</td>
<td>6.54</td>
<td>6.51</td>
<td>6.12</td>
<td><strong>-6.37%</strong></td>
<td>6.56</td>
<td><strong>-0.79%</strong></td>
</tr>
<tr>
<td>Case Mix Index</td>
<td>2.10</td>
<td>1.98</td>
<td>1.93</td>
<td><strong>2.31%</strong></td>
<td>1.94</td>
<td><strong>2.00%</strong></td>
</tr>
<tr>
<td>CMI Adjusted Patient Days *</td>
<td>52,561</td>
<td>60,098</td>
<td>537,536</td>
<td><strong>4.98%</strong></td>
<td>514,075</td>
<td><strong>4.56%</strong></td>
</tr>
<tr>
<td>Net Core Patient Revenues ($ in thousands)</td>
<td>$ 85,866</td>
<td>$ 758,189</td>
<td>$ 719,674</td>
<td><strong>5.35%</strong></td>
<td>$706,149</td>
<td><strong>7.37%</strong></td>
</tr>
<tr>
<td>Total Operating Expenses** ($ in thousands)</td>
<td>$103,000</td>
<td>$930,782</td>
<td>$887,265</td>
<td><strong>-6.06%</strong></td>
<td>$877,042</td>
<td><strong>-6.13%</strong></td>
</tr>
<tr>
<td>Total Operating Expenses*** ($ in thousands)</td>
<td>$99,985</td>
<td>$918,605</td>
<td>$887,255</td>
<td><strong>-4.75%</strong></td>
<td>$876,498</td>
<td><strong>-4.80%</strong></td>
</tr>
<tr>
<td>Net Operating Income ($ in thousands)</td>
<td>$(1,363)</td>
<td>$(68,963)</td>
<td>$(85,424)</td>
<td><strong>19.27%</strong></td>
<td>$(76,767)</td>
<td><strong>10.17%</strong></td>
</tr>
<tr>
<td>Net Income ($ in thousands)</td>
<td>$7,693</td>
<td>$20,812</td>
<td>$2</td>
<td></td>
<td>$7,430</td>
<td></td>
</tr>
</tbody>
</table>

** CMI Adjusted Patient Days (Adjusted Patient Days X CMI) is to account for the outpatient activities in the hospital and the relative acuity of the patients. CMI is a relative value assigned to a diagnosis-related group. Adjusted patient days (Patient Days X (Gross Patient Revenue/Gross Inpatient Revenue)) is to account for outpatient and other non-inpatient activities in the Hospital. Action OI benchmark is a quarterly report and for October - December 2018 the 50th percentile is 157,684. The metric above divided by three months for comparative purposes.

** Operating expenses exclude 340B Contract Expense

*** Operating expenses exclude 340B Contract Expense & HS Exec Initiatives
<table>
<thead>
<tr>
<th>Category</th>
<th>Budget (in thousands)</th>
<th>Actual (in thousands)</th>
<th>Variance (in thousands)</th>
<th>Percentage Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Patient Revenue</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>340B Revenues</td>
<td>15,014</td>
<td>15,014</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>426</td>
<td>426</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td>-10,577</td>
<td>-10,577</td>
<td>-10,577</td>
<td>-58%</td>
</tr>
<tr>
<td>340B Expenses</td>
<td>-5,886</td>
<td>-5,886</td>
<td>-5,886</td>
<td>-68%</td>
</tr>
<tr>
<td>Medical Services and Supplies</td>
<td>-11,735</td>
<td>-11,735</td>
<td>-11,735</td>
<td>-84%</td>
</tr>
<tr>
<td>Purchased Services</td>
<td>-15,175</td>
<td>-15,175</td>
<td>-15,175</td>
<td>-100%</td>
</tr>
<tr>
<td>Occupancy, Depreciation &amp; Equipment</td>
<td>-4,957</td>
<td>-4,957</td>
<td>-4,957</td>
<td>-84%</td>
</tr>
<tr>
<td>Other</td>
<td>1,071</td>
<td>1,071</td>
<td>1,071</td>
<td>0</td>
</tr>
<tr>
<td>Net, Other Non Op Rev (Exp)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Increase (decrease) in net assets</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>